



# Testimonials

“As a parent and a business professional I can’t say enough about the impact of this program to our youth and the future of manufacturing in our community. I’m proud to say my son is now 23 and a welder and he truly loves creating and building.”

“Several kids who attended the Expo requested internships at Habco after visiting our booth. Way to go AWT! It is working!”

“The first Beaumont robotics team was the driving force to adding a CAD class at Beaumont .... They used their success to encourage other females to pursue STEM careers. Each [of these young ladies] is currently in college pursuing STEM careers. Four have interned in Manufacturing roles in local Cleveland companies. All would tell you that they love combat robots and their experience in the AWT provided them with the opportunity to succeed. They learned to problem solve, to work in teams, to benchmark, to communicate clearly and to present their ideas. They committed to each other and themselves that they would build a successful RoboBot representing Beaumont and AWT on a local and National level.”

“I signed my son up for Aerospace Engineering camp, not realizing it was also ‘manufacturing.’ But wow - this is our favorite camp ever. I wouldn’t have signed up for a manufacturing camp but I’m glad I did!”

“The experience I received from AWT gave me a leg up on receiving my first co-op. I believe AWT’s RoboBot program is a great first step in the direction of manufacturing for local students. The experience and knowledge gained while working on a team project proves to be invaluable in taking the next step into manufacturing through an apprenticeship or internship.”



# BRIGHT FUTURE

MEMBERSHIP DRIVE



Our approach is to create awareness and pique interest in manufacturing, and to bring people together to help develop our 'ecosystem.'

### PROMOTING MANUFACTURING CAREERS

- Apprenticeships
- Online Training Options
- Curriculum Resources
- RoboBots & Junior Bots
- Think Mfg Career Expo
- Summer Manufacturing Institute

We're looking for members, sponsors, and ambassadors - people who want to get involved and share their time.

Let's talk!  
440-525-9017



### a bright future for business

The good news: Manufacturing is up by many measures.

The bad news: We don't have enough skilled people to help fill the jobs out there.

The great news: AWT has been able to make a difference. Through our RoboBots program, we've reached at least 250 students directly every year since 2011. Every year, those students tell their friends and parents about what they've learned about manufacturing, and thousands of spectators cheer them on at the competition. And that's just a small sample of what AWT does to promote manufacturing careers!

Your membership supports the work we do, but also allows you to

- Scout out young talent
- Develop your workers' leadership skills and technical ability (through scholarships, mentoring a team, and more)
- Meet with other local manufacturers to develop relationships at quarterly events
- Help build your talent pipeline by connecting with schools

### a bright future for the community

When industry succeeds, our cities succeed because manufacturing is an integral part of Ohio's economy.

- 17% of the workforce in Lake & Ashtabula Counties, 14% in Geauga
- About 17% of Ohio's GDP (largest sector)
- More total payroll statewide than any other sector - Ohio Manufacturing Counts 2018-19

"The future could be bright for US manufacturing, but it will require a skilled workforce to deliver continued growth and remain competitive on the global stage."

-Deloitte, November 14, 2018

### a bright future for people

We promote manufacturing careers not just to support the businesses that need talent, but also because these can be rewarding, fulfilling, well-paying jobs. Many local businesses will also help valuable employees pay for college.

Our goal is to help facilitate connections between education and business - so that students of all ages can see for themselves what manufacturing is really like. We help schools find facilities to tour, business advisory council members, classroom speakers.

You might want to consider manufacturing as a career for your student, your child, or yourself!

Join or renew today at [www.thinkmfg.com](http://www.thinkmfg.com)