



THE AWT NORTHEAST OHIO WORKFORCE TRANSFORMATION TRAINING CENTER

Prepared by the AWT Foundation

ABOUT THE AWT FOUNDATION

The Alliance for Working Together (AWT) was started in 2002 as a small group of manufacturers, who met to discuss topics of interest and best practices. Finding skilled workers was quickly identified as one of the top challenges for our manufacturers. Promoting rewarding careers in manufacturing became the core mission of the organization and in 2012, the AWT Foundation became a 501(c)3 non-profit. Since then, the AWT Foundation now has 500+ manufacturing, community organization, and educational members. AWT provides several Science, Technology, Engineering, and Mathematics; STEM-to-career educational, pre-apprenticeship, and apprenticeship programs for the manufacturing community.

AWT APPRENTICESHIP PROGRAM

AWT provides Department of Labor and Ohio Department of Job & Family Services (ODJFS) recognized pre-apprenticeship and apprenticeship programs for manufacturing occupations including: Tool & Die Maker, Mold Maker, Precision Machinist, and Tool Programmer/Numerical Control. All of AWT's apprenticeship programs are approved for reimbursement of up to \$2,000 per year of the training costs through the *Ohio TechCred initiative*. AWT's Apprenticeship program received national attention when *Department of Labor Secretary Scalia visited AWT on Sept. 28th, 2020*.

PROBLEM STATEMENT

By 2025, U.S. manufacturing will experience a skilled workforce shortage of approximately 2.6 million (Deloitte, 2018). A recent study by Manufacturing Works, identified that there is a need for additional manufacturing training programs and facilities on the eastside of Cleveland.

PROPOSED SOLUTION: AWT NORTHEAST OHIO TRANSFORMATION TRAINING CENTER

The AWT Northeast Ohio Transformation Training Center will be a world-class hub for workforce development, industry, Manufacturing training center and a center for education and industry sector collaboration. The AWT Training Center will fill a gap in K-12 and adult/incumbent worker training, so businesses can receive the technically trained workforce they need.



BENEFITS TO THE FACILITY

Pathways to High School Graduation

- 12 point industry-recognized credential
- Ohio State Apprenticeship Council of Pre-apprenticeship Certificate

Pathways to College Graduation

- College credit articulation
- Apprenticeship journeyman's card and Associate Degree

Workforce Education Partnership Programs

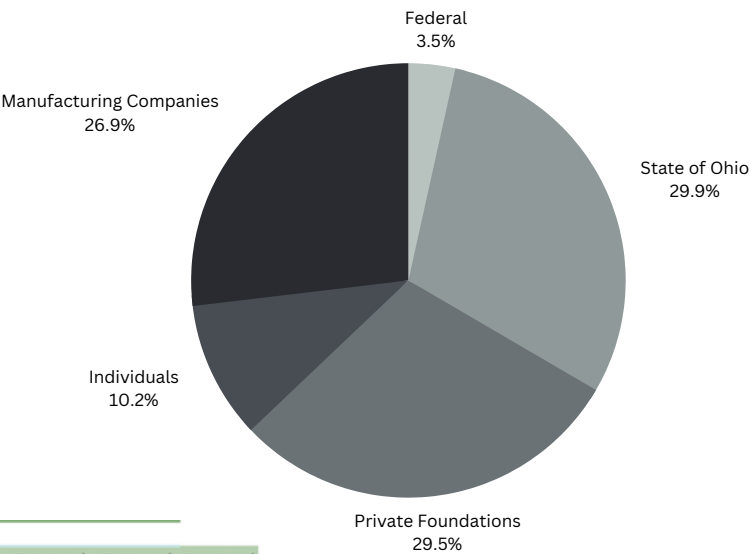
- Lakeland - AWT Joint Training Programs at each facility
- Lakeland Community College Professors teaching courses
- Lake Erie College collaboration in applied STEM degrees

YOUR INVESTMENT

AWT NEO Workforce Transformation Training Center							
Date: April 17, 2023		Actual	Actual	Actual	Actual	Anticipated	Anticipated
Initial Investment in Facility	2020	2021	2022	2023	2023	2024	2025
Investment from the 2020 State Capital Fund			\$500,000.00				
Roger & Judy Sustar Donation		\$250,000.00					
STERIS Corporation		\$200,000.00					
Universal Metal Products Donation		\$125,000.00	\$125,000.00				
Roll-Kraft Donation		\$50,000.00	\$150,000.00		\$50,000.00		
Component Repair Technologies (CRT)		\$50,000.00					
The Wheeler Foundation		\$50,000.00					
De Nora Tech		\$25,000.00					
Ordnance Technology Service, Inc.		\$25,000.00	\$10,000.00				
Rod & Joan Howell		\$25,000.00	\$25,000.00				
Matrix Tool & Machine		\$7,500.00	\$15,000.00				
Habco Tool & Dev. Corp		\$10,000.00					
KeyBank Foundation		\$10,000.00					
MUM Industries			\$25,000.00				
The Murch Foundation		\$25,000.00	\$25,000.00				
NTMA Foundation		\$10,000.00					
Buyers Products		\$25,000.00					
Lincoln Electric Foundation		\$3,500.00	\$3,500.00				
Parker Hannifin Foundation		\$1,000.00					
Spence Technologies		\$3,125.00					
McKeever Foundation		\$1,000.00					
Torque Transmission		\$2,000.00		\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
The Catherine L & Edward A Lozick Foundation	\$250,000.00	\$250,000.00	\$250,000.00	\$250,000.00			
Development from Private Foundation 1 (e.g. site design and development)	\$100,000.00						
Cleveland Foundation Lake & Geauga Fund			\$50,000.00				
Private Foundation 3 Donation		\$1,000.00					
Shared Time Human Resources Management Inc.		\$50.00					
Anonymous		\$3,000.00	\$3,000.00				
National Christian Foundation Wisconsin (ORBIS)		\$100.00	\$1,000.00				
Fredon Corporation			\$150,000.00				
Stratus Corporation			\$25,000.00				
Wm. Sopko & Sons, Co.			\$10,000.00				
Eaton			\$25,000.00				
Ohio Ordnance Works, Inc.			\$15,000.00				
Truline Industries, Inc.				\$25,000.00			
2022 State of Ohio Capital Bill			\$500,000.00				
US Department of Commerce EDA Good Jobs Challenge			\$150,000.00				
Total Cash Donations	\$350,000.00	\$1,152,275.00	\$2,057,500.00	\$277,000.00	\$52,000.00	\$2,000.00	\$2,000.00
Cleveland Foundation					\$150,000.00		
Total Cash Donations ++	\$350,000.00	\$1,152,275.00	\$2,057,500.00	\$277,000.00	\$202,000.00	\$2,000.00	\$2,000.00
In-Kind Donations							
Euclid Heat Treating (In Kind Heat Treating Furnace Donation)		\$0.00					
Fischer Specialty Tooling		\$500.00					
Land for Build (In-Kind donation by MECC)		\$135,000.00					
Ohio Department of Education Innovative Workforce Incentive Program/Lake Shore Compact & Mentor Public Schools		\$292,760.44					
Griffin Technology Group			\$5,000.00				
CTM - Communication Technology Management			\$1,000.00				
The Malish Corporation - Diamond Tools			\$11,530.00				
Clark Oil & Chemical - Coolant and Cleaner			\$1,000.00				
Okuma America Corporation				\$26,000.00			
Jergens, Inc. - Lista cabinets				\$10,000.00			
Total In-Kind Donations		\$428,260.44	\$18,530.00	\$36,000.00			
Total Raised : Cash & In-Kind	\$350,000.00	\$1,580,535.44	\$2,076,030.00	\$313,000.00	\$202,000.00	\$2,000.00	\$2,000.00
Benefits/Income from Facility	YEAR		1	2	3		
Facility Usage Fee (\$1,000 for two hour time slots for full year) x 50			\$50,000.00	\$50,000.00	\$50,000.00		
Apprenticeship Cohorts (\$26,200 saved per cohort) at 10 cohorts			\$262,000.00	\$262,000.00	\$262,000.00		
Equipment Showcases (Company pays one-time fee of \$10,000			\$10,000.00	\$20,000.00	\$30,000.00		
Special Events (CCP Student Training Center & train the trainer			\$20,000.00	\$20,000.00	\$20,000.00		
Total Benefits			\$342,000.00	\$352,000.00	\$362,000.00		
Costs (Excluding Initial Capital Investments)	YEAR		1	2	3		
Internet, phones, & electric			\$5,000.00	\$5,000.00	\$5,000.00		
Insurance			\$20,000.00	\$20,000.00	\$20,000.00		
General Maintenance			\$10,000.00	\$15,000.00	\$15,000.00		
Facility Manager			\$35,000.00	\$40,000.00	\$45,000.00		
Testing fees (\$25 per participant x 60 participants= \$1,500)			\$1,500.00	\$1,500.00	\$1,500.00		
Landscaping, snow removal, etc.			\$10,000.00	\$10,000.00	\$10,000.00		
Software licenses			\$8,000.00	\$8,000.00	\$8,000.00		
Total Costs			\$89,500.00	\$99,500.00	\$104,500.00		

THANK YOU

Thank you for your time and consideration! If you have any questions, please do not hesitate to reach out to Teresa Simons, AWT Executive Director at Teresa_Simons@thinkmfg.com or 440-462-1995



FUNDS RAISED TO DATE

FEDERAL	\$150,000
STATE	\$1,292,760
FOUNDATIONS	\$1,273,150
COMPANIES	\$1,162,655
INDIVIDUALS	\$441,000
TOTAL	\$ 4,319,565

OUR PARTNERS

- Auburn Career Center
- Buyers Products
- The Catherine L & Edward A Lozick Foundation
- Cleveland Foundation Lake & Geauga Fund
- Component Repair Technologies (CRT)
- CTM - Communication Technologies Management
- De Nora Tech
- Eaton
- Euclid Heat Treating
- Euclid Schools
- Fischer Special Tooling
- Fredon Corporation
- Griffin Technology Group
- Habco Tool & Dev.
- Jergens, Inc.
- KeyBank Foundation
- Lake Erie College
- Lake Shore Compact
- Lakeland Community College
- Lincoln Electric Foundation
- The Malish Corporation
- Matrix Tool & Machine
- McKeever Foundation
- Mentor Public Schools
- MUM Industries
- National Tooling & Machining Foundation (NTMA)
- ORBIS
- Ordnance Technology Services
- Ohio Ordnance Works, Inc.
- Parker Hannifin Foundation
- Rod & Joan Howell
- Roger & Judy Sustar
- Roll-Kraft
- Shared Time Human Resources Management
- Spence Technologies
- STERIS Corporation
- The City of Mentor
- The Murch Foundation
- The State of Ohio
- The Wheeler Foundation
- Torque Transmission
- Truline Industries, Inc.
- Universal Metal Products
- Wickliffe Schools
- Wm. Sopko & Sons



INITIAL CENTER PARTNERS

THE WHEELER FOUNDATION



THE CATHERINE L. & EDWARD A. LOZICK FOUNDATION



THE MCKEEVER FOUNDATION

THE MURCH FOUNDATION

ROGER & JUDY SUSTAR



THE CLEVELAND FOUNDATION LAKE & GEAUGA FUND



AWT Transformation Training Center Donation Packages		
Donation Name	Donation Amount	Donation Package Description
AWT Hero	\$1 million	Naming rights for four AWT Classrooms inside the Training Center, Free usage of the AWT Training Center Conference Room, Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center
AWT Partner	\$500,000	Naming rights for two AWT Classrooms inside the Training Center, Free usage of the AWT Training Center Conference Room, Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center
AWT Supporter	\$250,000	Naming rights for one AWT Classroom inside the Training Center, Free usage of the AWT Training Center Conference Room, Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center
Inconel	\$100,000	Free usage of the AWT Training Center Conference Room, Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center
Diamond	\$50,000	Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center
Ruby	\$25,000	Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center
Carbide	\$10,000	Logo on the AWT Training Center "Donor Wall" in the front entrance of the training center