



WE PROMOTE REWARDING MANUFACTURING CAREERS

WWW.THINKMFG.COM









MANUFACTURING EDUCATION & AWARENESS



WHO WE ARE & THE DIFFERENCE WE MAKE

OUR HISTORY & MISSION

The Alliance for Working Together was started in 2002 as a small, informal group of manufacturers who met to discuss topics of interest and as a way to reach out to other manufacturers in the region. Finding skilled workers was quickly identified as one of the top challenges for our manufacturers. **Promoting rewarding** careers in manufacturing became the core mission of the organization. In 2012, the AWT Foundation became a 501(c)3 non-profit. AWT is the Industry Sector Partner for Lake, Geauga, and Ashtabula counties, serving as the training provider for manufacturing and the intermediary connecting our community and educational partners to careers in manufacturing

OUR SUCCESS

With the help of our strategic partners, the AWT provides STEM-to-Career educational programs, including short-term credential training, pre-apprenticeship pathways, and apprenticeship programs for the manufacturing community. AWT Foundation has exposed more than 32,000+ students to manufacturing careers in our local communities through camps, events, facility tours, and school visits. We have been instrumental in access to transportation for manufacturing employees

OUR MEMBERS

The AWT Foundation now has 500+ manufacturing company, community organization, and school members all engaged in promoting rewarding manufacturing careers for the long-term success of the manufacturing industry

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OUR FUTURE

Your decision today affects our future workforce. Become an AWT member today by visiting www.thinkmfg.com and clicking on the "Get Involved" button in the right hand corner and then clicking "Become a Member"

"YOUR DECISION TODAY AFFECTS OUR FUTURE WORKFORCE -PROMOTE REWARDING MANUFACTURING CAREERS"

BOARD OF DIRECTORS

Alyson Scott	Sara Spence	Colin Cutts	Roger Sustar
President	Vice President	Secretary	Treasurer
Fredon Corporation	Spence Technologies	G&T Manufacturing	Fredon Corporation
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	Al Adams Director Ohio Ordnance Works	Phillip Fulgenzi Director Lincoln Electric	

AWT STAFF

Teresa Simons Executive Director

Monica Hammil Program Coordinator **Carolyn Nagy** Engagement Coordinator

Sarah Meade Program Coordinator















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AWT CALENDAR OF EVENTS

2025

January

February

Manufacturers Roundtable
Annual Meeting
WorkAdvance
STEM Day
Safety & Ergonomics 101

March

SMI Registration Opens	3/3
SolidWorks Session #1	3/4
Manufacturers Roundtable	3/12
WorkAdvance	3/17-3/28
SolidWorks Session #2	3/18

April

SolidWorks Session #3	47
WorkAdvance	4/7 - 4/1
Manufacturers Roundtable	4/
STEM Day	4/1
RoboBots Interview/Safety Chec	:k 4/2
RoboBots Competition Day	4/2
National Apprenticeship Day	4/3

May

1/1

1/6

1/8

1/20

18

′9 18

1/6 - 1/17

WorkAdvance Supervisory Bootcamp with ERC. Guardians STEM day Employer Upscaling Training Session*

5/5-5/16
5/7
5/14

8/25

2/12

2/14

2/17

2/18

2/17-2/28

June

Apprenticeship Cohort 3 Gradua	ation	6/2
Lake & Geauga SMI Camp	6/9	-6/13
Lake & Geauga SMI Camp	6/16	-6/20
WorkAdvance	6/23 -	6/27
YMCA Collaboration Day Camp		6/24
Salvation Army Collaboration C	amp	6/25
YMCA Collaboration Day Camp		6/26

July

WorkAdvance	7/7-7/18
WorkAdvance	7/21 - 7.2
AWT Summer Mixer	7/1
YMCA Collaboration Day Camp	7/1
Employer Upscaling Training Se	ssion*

August

WorkAdvance 8/18-8/22 Golf Outing Employer Upscaling Training Session* Apprenticeship Begins*

September

ERC Supervisory Bootcamp 9/10 WorkAdvance 9/15-9/26 Employer Upscaling Training Session*

October

Think Manufacturing Expo	10/8
STEM Day	10/10
WorkAdvance	10/13 - 20/24
RoboBots Kick-off	10/2
JuniorBots Kick-off	10/28
Employer Upscaling Training	g Session*

November

WorkAdvance 11/10-11/21 STEM Day 11/26 Employer Upscaling Training Session*

December AWT Holiday Mixer

12/11 Employer Upscaling Training Session*

REGISTER TO ATTEND, SPONSOR, OR VOLUNTEER AT OUR AWT EVENTS BY VISITING WWW.THINKMFG.COM/EVENTS

*INFORMATION WILL BE RELEASED ON OUR WEBSITE AND SOCIAL MEDIA.

AWT FOUNDATION **2024 ADULT IMPACT** TRAINING FOCUS

- AWT WORKADVANCE
- APPRENTICESHIP
- GIBBSCAM
- LEAN SIX SIGMA
- BLUEPRINT READING
- MACHINE SET-UP
- SOLIDWORKS
- TOOL LIFE





345+ COMPANIES ENGAGED 450+

ADULTS TRAINED

AWT FOUNDATION 2024 YOUTH IMPACT

KEY EVENTS

- AWT RoboBots
- AWT Summer Manufacturing Institute
- ThinkMFG Expo
- Cleveland Guardians STEM Day
- Lake County Captains STEM Night
- EmpowerHER Webinars

360

EXPERIENCE HOURS

• A-Tech Career Days



60

SCHOOLS







OUR AWT COMMUNITY

Lake, Geauga, Ashtabula & Eastern Cuyahoga Counties



MEMBER EVENTS

Our Members

At AWT, we focus on events that advance our mission. We want our events to be valuable for our company members and we strive to make every member event, an event that you gain knowledge, information, and resources that will make your job easier.

STEAM-TO-CAREER COLLABORATIONS



K-8 Teachers & Parents

Students always ask, "Why am I learning this? When am I going to use this?" AWT STEAM-to-Career collaborations allow teachers to see and experience how the state educational standards connect directly to local industry. During our showcase, we teach a science, technology, engineering, art, or mathematics (STEAM) lesson, point out the STEAM connections during our tour of the manufacturing facility, and provide teachers with the supplies and curriculum to teach that lesson in their classroom.

STEM_TO. AVDO



SUMMER MANUFACTURING INSTITUTE (SMI) CAMPS

5th, 6th, 7th and 8th Grade Students

A STEM-to-career summer camp, where 5th and 6th graders will complete STEM projects, tour local manufacturing facilities, and learn workplace readiness. The goal of the camp is to expose 5th and 6th graders to STEM concepts and in-demand manufacturing careers.



STEM DAY CAMPS

Elementary & Middle School Students

AWT STEM Days are day camps that connect Science, Technology, Engineering, and Mathematics (STEM) concepts to local careers throughout Lake County. Campers will complete hands-on STEM projects to engage creativity and problem-solving.

TRAINING



APPRENTICESHIPS

The AWT Foundation makes upskilling your workforce as easy as possible through the Department of Labor and Ohio Department of Job & Family Services AWT registered apprenticeship programs in the following occupations: Precision Machinist, Tool Programmer/Numerical Control, Tool & Die Maker, Mold Maker and Inspection/Quality Control. Learn more about AWT's Apprenticeship Program by going to www.thinkmfg.com/apprenticeships



AWT WORKADVANCE

The AWT WorkAdvance program aims to introduce job seekers to entrylevel positions in manufacturing through a short training program at our facility. Each day, a new topic relating to the manufacturing sector is covered. The program includes days focused on blueprint reading, inspection and measurement, shop math, and intro to manual and CNC machines. We cover resume and interview prep, financial literacy, and workplace etiquette. At the conclusion of the program, participants are matched with manufacturers for interviews.

LEARN MORE AT AWTWORKADVANCE.COM



EMPLOYER TRAINING SESSIONS

The AWT Foundation aims to provide training sessions tailored to manufacturer's needs. Each month, we schedule a training session covering a different manufacturing skill set identified by AWT members. Learn more about AWT's employer training sessions and see what is currently being offered by going to www.thinkmfg.com/events.

ROBOTICS



JUNIORBOTS

Middle School Students

We partner middle schools with a local company to build a 3lb combat robot. Students learn technical skills and the company is able to vet and mentor top local talent. We host the largest regional combat robotics competition every year on the last Saturday in April at Lakeland Community College.



ROBOBOTS

High School Students

Much like our JuniorBots program, we partner high school teams with a local company, but this time, we allow the high school students to design the entire 15 lb robot from scratch. Students learn technical skills and the company is able to vet and mentor top local talent. We host the largest regional combat robotics competition every year on the last Saturday in April at Lakeland Community College.

CONTACT US TO GET INVOLVED!





MANUFACTURING TOURS

Student, Teachers, Parents, & Company Leaders

AWT is happy to coordinate student, company leader, parent, teacher, and administrator tours to our local manufacturing companies and the AWT Transformation Training Center.

REACH OUT TODAY TO SCHEDULE A TOUR!

CAREER EXPO



THINK MANUFACTURING CAREER EXPO

High School Students

Every year, AWT partners with the Lake County Chambers of Commerce and the area schools to introduce more than 800 students to careers in manufacturing. This event allows industry and educational leaders in the county to partner to encourage careers in manufacturing. Students interact with employers and many come away with internships, part-time, and full-time jobs.

CAREER CONNECTIONS



AWT AMBASSADORS PROGRAM

High School Students

AWT has a network of professionals who are more than happy to come to speak to your class about their career in manufacturing.

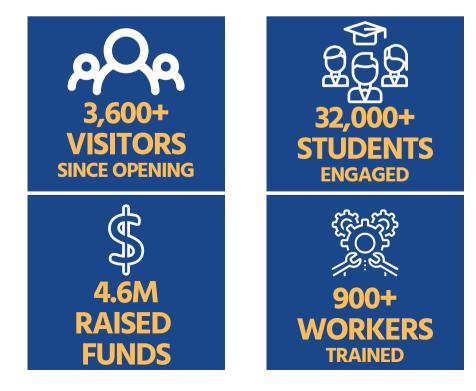


AWT TRANSFORMATION TRAINING CENTER

The AWT Transformation Training Center provides training and pathways for Northeast Ohio's collective skilled manufacturing labor force and serves as a hub for workforce development, industry, and manufacturing training for Northeast Ohio. The AWT Foundation has partnered with area manufacturing companies, and county, state, and federal legislators to provide training for skilled manufacturing jobs.

Since opening in October of 2022, this facility serves the region as a center for education and industry sector collaboration. The AWT Training Center addresses the gap in K-12 and adult new and incumbent worker training. This center provides the technically trained workforce area manufacturers need.

AWT Members have the opportunity to utilize the training center for their business/event needs. Contact us today to get involved!





NORTHEAST OHIO'S HUB FOR WORKFORCE DEVELOPMENT



WHAT ARE THE AWT MEMBERSHIP BENEFITS?

CONNECTION & VISIBILITY

Once you become an AWT Members, you and your business will be introduced to our AWT Board of Directors & AWT Membership Committee via e-mail

You will also be listed in this AWT Membership Packet and on the AWT website (www.thinkmfg.com) once you complete your AWT Member Hub account

ADVOCACY

The AWT group is dedicated to promoting rewarding manufacturing careers through education of the general public and workforce and career education policy development

TRAINING & EDUCATIONAL OPPORTUNITIES

AWT puts on several educational events for manufacturers each year. The AWT Apprenticeship training program is designed for incumbent workers. This type of training takes your employees and business to the next level of manufacturing. Do you need a class to upskill an employee or a few dozen? Contact us about targeted short term classes. AWT recently launched the WorkAdvance Program to attract new workers to manufacturing and connect them with member companies

MONTHLY E-NEWSLETTER

The AWT Staff prepares a monthly newsletter and each member is able to receive a spotlight or highlight. If you are interested, just email contact@thinkmfg.com to take advantage of your Member feature. This newsletter also includes helpful resources and keeps you informed about AWT events, programs, and sponsorship opportunities

TRANSFORMATION TRAINING CENTER

Opened in October 2022, the AWT Transformation Training Center has meeting space available for your small to mid-sized groups. To learn more, email contact@thinkmfg.com

THE FUTURE

AWT's work of educating and training youth and the manufacturing workforce today will increase the sustainability of the manufacturing industry. In other words, we are creating the next generation of manufacturing innovators, and business leaders for a brighter manufacturing future

MEMBERSHIP PACKAGES

Donation Level	Interested	Standard M	Standard Affiliate	Granite	Carbide	Ruby	Diamond	Inconel
AWT Program or Event	Anyone is welcome to join our mailing list or attend most events. We welcome your interest!	\$250	\$500	\$1,350	\$3,000	\$6,000	\$11,500	\$17,000
General AWT Membership Benefits		\$250 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account	\$500 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account	\$250 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account	\$250 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account	\$250 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account	\$250 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account	\$250 Receive AWT newsletter spotlight, invitations to educational and networking events, and Membership Hub Account
Summer Manufacturing Institute (Tax deductible)				\$200 donation to support the program	\$200 donation to support the program	\$675 donation to support a camper, presentation, and program costs	\$1,150 donation to support a camper, presentation, and program costs	\$3,000 donation to support two campers, presentation, and program costs
Golf Outing				\$400 single golf registration	\$1,100 Copper Foursome registration which includes a boxed lunch, dimes, your logo in the program, and a hole sponsorship	\$1,300 Stainless Foursome registration includes a boxed lunch, dinner, halipage ad in the program, and a hole sponsorship	\$1,600 this Titanium Foursome includes a boxed lunch, dinner, 1 diff-page ad in the program, and a hole sponsorship	\$3,250 includes one Titanium Foursome and one Stainless Foursome with boxed lunch, dinners, 2 full page ads in the program, a hole sponsorship, and a gift for each golfer
RoboBots Sponsorship Level				\$500 Bronze sponsorship which includes logo in the program and signage	\$1,000 Silver sponsorship which includes logo in the program and signage	\$2,500 Gold Sponsorship which includes logo on signage, half page ad in program	\$5,000 Platinum sponsorship which includes logo on signage, commercial aired at competition, full-page ad in program, access to VIP section	\$5,000 Platinum sponsorship which includes logo on signage, commercial aired at competition, full-page ad in program, access to VIP section
Donation to Manufacturing Educational Events (Tax deductible)					S450 donation to manufacturing educational programs including Science, Technology, Engineering, & Mathematics (STEM)-to- Career educational events, tour costs, and transportation costs	\$500 donation to manufacturing educational programs including Science, Technology, Engineering, & Mathematics (STEM)-to- Career educational events, tour costs, and transportation costs	\$1,000 donation to manufacturing educational programs including Science, Technology, Engineering, & Mathematics (STEM)-to- Career educational events, tour costs, and transportation costs	\$1,500 donation to manufacturing educational programs including Science, Technology, Engineering, & Mathematics (STEM)-to-Career educational events, tour costs, and transportation costs
Think Manufacturing Expo						\$275 One Think MFG Expo Booth	\$500 Two Think MFG Expo Booths or equal sponsorship	\$1,000 Think MFG Expo Booths and sponsorship
Job Board Debuting early 2024						\$500 Receive Exclusive Membership Access to the AWT Job Portal to post Sponsored Jobs	\$1,000 Receive Exclusive Membership Access to the AWT Job Portal to post Sponsored Jobs and Social Media Spotlight	\$1,000 Receive Exclusive Membership Access to the AWT Job Portal to post Sponsored Jobs and Social Media Spotlight
AWT Training Center Educational Programming (Tax deductible)							\$1,000 donation to the AWT Training Center Educational Programming	\$2,000 donation to the AWT Training Center Educational Programming

SPONSORSHIP PACKAGES

Donation Level	Blueprint	Craftsmanship	Precision	Innovator	
Package Price	\$4,000 12% Savings 6,500 impressions	\$6,000 23% Savings 10,500+ impressions	\$8,500 25% Savings 13,500+ Impressions	\$10,000 27% Savings 16,000+ Impressions	
Mixer	\$1,000 Sponsor either the AWT Summer Mixer or AWT Holiday Mixer Total Impressions - 1,000	\$2,000 Sponsor two programs: the AWT Summer Mixer, AWT Holiday Mixer, or AWT Golf Outing Total Impressions - 2,000	\$3,000 Sponsor three programs: the AWT Summer Mixer, AWT Holiday Mixer, AWT Golf Outing, and AWT Annual Meeting Total Impressions - 3,000	\$4,000 Sponsor four programs: the AWT Summer Mixer, AWT Holiday Mixer, AWT Golf Outing, and AWT Annual Meeting Total Impressions - 4,000	
Program Sponsor	\$2,500 Gold Sponsor for AWT RoboBots or Summer Manufacturing Institute. Total Impressions - 2,000	\$5,000 Gold Sponsor for AWT RoboBots and Summer Manufacturing Institute. Total Impressions - 4,000	\$7,000 Platinum Sponsor for AWT RoboBots and Summer Manufacturing Institute. Total Impressions - 6,000	\$7,000 Platinum Sponsor for AWT RoboBots and Summer Manufacturing Institute. Total Impressions - 6,000	
AWT Social Media Spotlight	\$1,000 AWT comes into your facility to showcase you as a valued partner, and you talk about what you do for social media. Total Impressions - 3,500	\$1,000 AWT comes into your facility to showcase you as a valued partner, and you talk about what you do for social media. Total Impressions - 3,500	\$1,000 AWT comes into your facility to showcase you as a valued partner, and you talk about what you do for social media. Total Impressions - 3,500	\$1,000 AWT comes into your facility to showcase you as a valued partner, and you talk about what you do for social media. Total Impressions - 3,500	
Event Sponsorship Level		\$180 Network with two tickets to AWT Annual Meeting, AWT Summer Mixer, and AWT Holiday Mixer	\$180 Network with two tickets to AWT Annual Meeting, AWT Summer Mixer, and AWT Holiday Mixer	\$360 Network with two tickets to AWT Annual Meeting, AWT Summer Mixer, and AWT Holiday Mixer	
Think Manufacturing Career Expo			\$275 ThinkMFG Expo Booth Total Impressions - 1,000	\$275 ThinkMFG Expo Booth Total Impressions - 1,000	
AWT Training Center				\$1,000 Showcase your company in the AWT Training Center. Total Impressions - 1,500	

OUR MANUFACTURING MEMBERS

Fredon Corporation Norman Noble, Inc. Truline Industries Inc. **STERIS** Corporation Universal Metal Products Avery Dennison Component Repair Technologies DMG Mori USA Inc. Habco Tool **TDC** Systems Neway Stamping & Manufacturing Inc. Alloy Precision Technologies Inc. Co. Earle M Jorgenson Co Fives Landis Corp Rimeco Products. Inc. Princeton Tool **ARCH Cutting Tools** Advanced Controls, Inc. Bodycote Cres Cor Duke Manufacturing Ohio Ordnance Works **Royal Plastics Inc** Slabe Machine Products Sunset Industries Stamco Industries, Inc. Alcon Tool Company American Punch Co

AT&F Burton Industries, Inc. BWX Technologies, Inc (BWXT)Cast Nylons Clark Oil & Chemical **Cleveland Steel Services** Climax Metal Products Company Concentric Corporation De Nora Tech LLC Die Co., Inc. **Diversified** Fittings E Manufacturing Co., Inc. Etna Products, INC Christopher Tool & Mfg. Ettkin Scrap Iron and Metal Exact Tool & Die, Inc. Faith Tool and Manufacturing Fastener Tool & Supply Federal Hose Fischer Special Tooling Corp G & T Manufacturing Gosiger Machine Tools **Highland Products** Industrial Mold & Machine Jergens **K-J** Fasteners Kaeper Machine Inc Lake Erie Distillery MachineTracking Micro Laboratories, Inc.

North American Coating Labs North Coast Machining Nova Manufacturing **OGS** Industries Olon USA Bioscience Olympic Steel, Inc. Ordnance Technology Service, Inc. Pace Engineering Process Technology Profile Grinding, Inc. Roll-Kraft Spence Technologies, Inc Swagelok T.J. Davies Company, Inc. Technical Tool & Gage Tendon Manufacturing The Gent Machine Company The Wire Shop The Malish Corporation Torque Transmission Vector Technical Inc. William Sopko & Sons Co Crown Composite Tooling Tylok International Diamond Tech Inc.

OUR COMMUNITY MEMBERS

The Catherine L. and Edward A. Lozick Foundation Junction Auto Family Oswald Companies Wells Fargo Advisors CLASSIC AUTO GROUP Corrigan Krause ERC Brooker Insurance Agency, Inc. Express Employment Professionals - Mentor Felber Public Relations & Marketing Paul Davis Global Real Estate Advisors, Inc. Grand Rock Company Kerr Lakeside Inc. LCF LLC Colossians323 LLC Magnet US Bank 100+ Women Who Care Lake County Ashtabula County Commissioners Job & Family Services Ashtabula County Safety Council Ashtabula County Young Marines Ashtabula Foundation Ashtabula Soil and Water **Conservation** District Association for Manufacturing Technology City of Mentor City of Painesville City of Painesville Economic Development Cleveland Central Catholic **Cleveland Engineering Society** Country Neighbor Cuyahoga Valley Career Center Deepwood Industries, Inc.

Eastern Lake County Chamber of Mentor Economic Assistance Commerce Eaton Charitable Fund Erie Bank Federated Insurance Geauga Growth Partnership Geauga Maple Leaf Girl Scouts of North East Ohio Godfrey & Wing Inc. Greater Cleveland Partnership Growth Partnership for Ashtabula County Heatmax Heaters (Glo-Quartz Electric Heater Co) HOLA Ohio J&J Catering JobsOhio Kirtland Capital Partners Lake County Board of Commissioners Lake County Board of **Developmental Disabilities** (Deepwood) Ashtabula County Department of Lake County Development Council Lake County General Health District Lake County Workforce Development Board Lake Development Authority Lake-Geauga Habitat for Humanity Laketran Leadership Lake County M Mark Weaver Memorial Foundation Inc. Madison Public Library Manufacturing Works Maplewood Career Center Mater Dei Academy Max Hayes Mentor Area Chamber of Commerce

Corporation (MEACO) Mentor Public Library Mentor Rotary National Robotics League (NRL)Northern Career Institute Nuts, Bolts & Thingamajigs Ohio Aerospace Institute Ohio Department of Job & Family Services (JFS) OhioGuideStone Lake County OhioMeansJobs Ashtabula County OhioMeansJobs Geauga County OhioMeansJobs Lake County Painesville Community Improvement Corporation Project Hope for the Homeless SME Team NEO The Business of Good The Kennedy Group The Ohio Governor's Office Torchlight (formerly BBBS) Willoughby Western Lake County Chamber of Commerce Willoughby-Eastlake Public Library Women in Manufacturing Youth Opportunities Unlimited

OUR EDUCATIONAL MEMBERS

America Makes A-Tech Andrews Osborne Academy **ApprenticeOhio** Ashtabula After School **Discovery** (ASD) Auburn Career Center **Beaumont School** Benedictine **Cardinal Schools** Chagrin Valley Career Academy **Cleveland Heights-University Heights High School Cleveland Industrial Training** Center **Conneaut Middle School** Cornerstone Christian Academy **Crawford County Career Center Crestwood High School** Cuvahoga Falls High School Davis Aerospace and Maritime **High School** East Community Learning **Center** - Akron Eastlake Middle School **Elyria Catholic High School** ESC of Northeast Ohio ESC of Western Reserve **Euclid High School** Fairport Harbor Harding High School **Fairport Harbor Schools Garfield Heights High School Gilmour** Academy Grand River Academy Hawken School

Heritage Middle School

Hershey Montessori School iSTEM Geauga Early College High School **Kenston High School Kenston Middle School** Kent Roosevelt High School Lake Erie College Lake Shore Compact Lakeland Community College LaMuth Middle School Berkshire High School Lake/Geauga Educational Assistance Foundation **Madison High School** Madison Middle School **Madison Schools** Mayfield High School Memorial Middle School **Mentor High School Mentor Public Schools** Montressori High School North Coast Education North High School Notre Dame-Cathedral Latin Painesville City Local Schools Partners in Science Excellence Perry High School Perry Middle School **Perry Schools Rittman High School Riverside High School** Saint Anselm Saint Martin De Porres High School Shaker Heights School St Edward High School St Helen St Mary of the Assumption St. Gabriel School

St. Mary Chardon Tallmadge High School The Ohio State University The Ohio State University -College of Food, Agricultural, and **Environmental Sciences** (Ashtabula) The Ohio State University -College of Food, Agricultural, and **Environmental Sciences** (Lake) Vanguard-Sentinel Career & Technology Centers VASJ Wadsworth Schools West Geauga High School West Geauga Middle School West Geauga Schools Wickliffe High School Wickliffe Middle School Willoughby Middle School Willoughby South High School Willoughby-Eastlake School of Innovation (SOI) Willoughby-Eastlake Schools Willow Hill Christian School Willowick Middle School



