

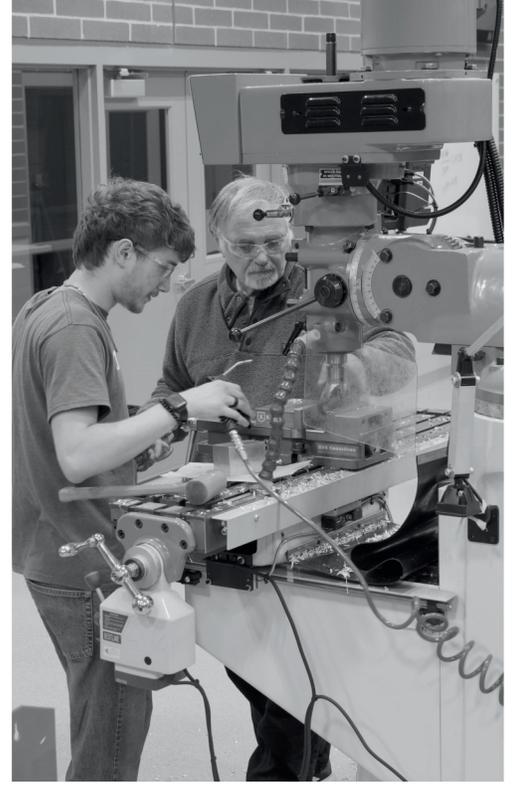


MEMBERSHIP GUIDE

2026

WE PROMOTE
REWARDING
CAREERS IN
MANUFACTURING.





MANUFACTURING EDUCATION & AWARENESS



WHO WE ARE & THE DIFFERENCE WE MAKE

OUR HISTORY & MISSION

The Alliance for Working Together was started in 2002 as a small, informal group of manufacturers who met to discuss topics of interest and as a way to reach out to other manufacturers in the region. Finding skilled workers was quickly identified as one of the top challenges for our manufacturers. **Promoting rewarding careers in manufacturing became the core mission of the organization.** In 2012, the AWT Foundation became a 501(c)(3) non-profit. AWT is the Industry Sector Partner for Lake, Geauga, and Ashtabula counties, serving as the training provider for manufacturing and the intermediary connecting our community and educational partners to careers in manufacturing.

OUR SUCCESS

With the help of our strategic partners, AWT provides STEM-to-Career educational programs, including short-term credential training, pre-apprenticeship pathways, and apprenticeship programs for the manufacturing community. **The AWT Foundation has exposed more than 54,000+ students to manufacturing careers in our local communities through camps, events, facility tours, and school visits.** We have been instrumental in access to transportation for manufacturing employees.

OUR MEMBERS

The AWT Foundation now has over 500 manufacturing companies, community organizations, and schools as members, all engaged in promoting rewarding manufacturing careers for the long-term success of the manufacturing industry.

OUR FUTURE

Your decision today affects our future workforce. Become an AWT member today by visiting www.thinkmfg.com and clicking on the "Get Involved" button in the right hand corner and then clicking the "Learn More" button under "Become a Member" or scan the QR code below.

**"YOUR DECISION
TODAY AFFECTS OUR
FUTURE WORKFORCE -
PROMOTE REWARDING
MANUFACTURING
CAREERS"**



Join Now!



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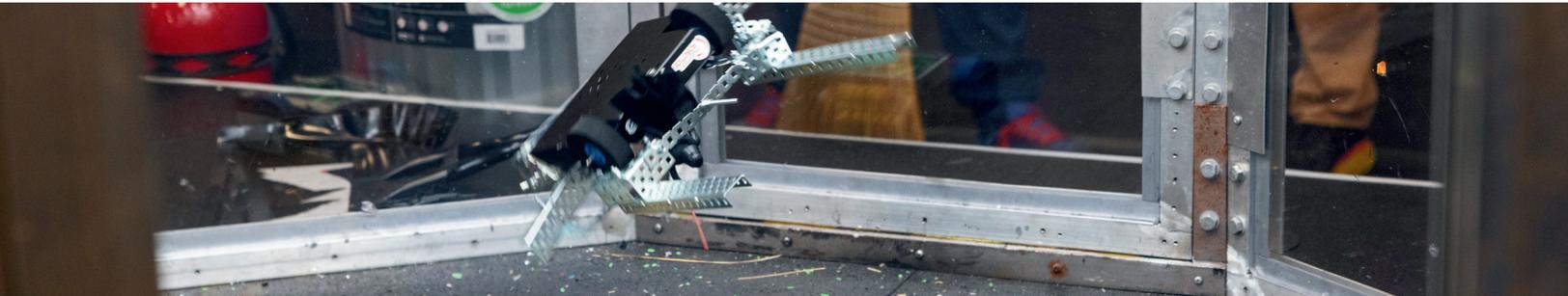
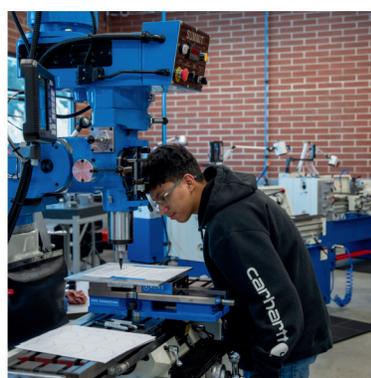
Engagement Coordinator

Monica Hammil

Program Coordinator

Sarah Meade

Program Coordinator



AWT CALENDAR OF EVENTS

2026

January

Membership Drive	1/1
Apprenticeship Starts	1/6
WorkAdvance	1/26 - 1/30
Intro to Milling Begins - 6-week session	1/14
MLK STEM Day	1/19
Girl Scout Robotics Badge Workday	1/21

February

Stained Glass Workshop	2/3
Willowick Middle Afterschool Makers Club	2/4
Annual Meeting	2/13
Presidents Day STEM Day	2/16
Ridgeview Elementary Career Day	2/17
Multi-Session GD&T, Beginner, Intermediate and Advanced	2/19
WorkAdvance	2/23 - 2/27
EmpowerHER	2/25
Intro to Turning - 6-week session	2/25

March

Willoughby Middle School Robotics Introduction	3/17
WorkAdvance	3/23 - 3/27

April

Good Friday STEM Day	4/3
RoboBots Interview & Safety Day	4/24
RoboBots and JuniorBots Competition	4/25
WorkAdvance	4/27 - 5/1

May

Lakeshore Primary Career Day	5/1
Stained Glass Workshop	5/5
Manufacturing for Administrators	5/7
Guardians STEM Day	5/13
Pymatuning Valley Career Day	5/20
Gateway Elementary Career Day	5/22
Ridgeview Elementary Career Day	5/27
Kingsville Elementary Career Day	5/29

June

AWT STEM Camp Week 1	6/8 - 6/12
AWT STEM Camp Week 2	6/15 - 6/19
AWT STEM Camp Celebration Luncheon	6/19
YMCA STEM Day	6/23
YMCA STEM Day	6/25

July

AeroMFG Camp Week 1	7/6 - 7/10
AWT Summer Mixer	7/9
AeroMFG Camp Week 2	7/13 - 7/17
AeroMFG Camp Celebration Luncheon	7/17
YMCA STEM Day	7/21
YMCA STEM Day	7/23

August

Apprenticeship Begins	8/3
WorkAdvance	8/17 - 21

September

After-School Robotics, Tuesdays	9/1 - 9/29
After-School Stained Glass, Fridays	9/4 - 10/2
WorkAdvance	9/21 - 9/25
Upscaling Training Session*	

October

Think Manufacturing Career Expo	10/1
NEOEA STEM Day	10/9
WorkAdvance	10/12 - 10/16
After-School Programming, Tuesdays	10/20 - 11/17
After-School Programming, Fridays	10/20 - 11/17
RoboBots and JuniorBots Kick-Off	10/26
Upscaling Training Session*	

November

WorkAdvance	11/16-11/20
Thanksgiving STEM Day	11/26
Upscaling Training Session*	

December

AWT Holiday Mixer	12/10
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REGISTER TO ATTEND, SPONSOR, OR VOLUNTEER AT OUR AWT EVENTS BY VISITING
WWW.THINKMFG.COM/EVENTS

*INFORMATION WILL BE RELEASED ON OUR WEBSITE AND SOCIAL MEDIA

AWT FOUNDATION

2025 ADULT IMPACT TRAINING FOCUS

- AWT WORKADVANCE
- APPRENTICESHIP
- GIBBSCAM
- BLUEPRINT READING
- MACHINE SET-UP
- SOLIDWORKS
- GD&T
- SHOP MATH
- MACHINING

227
PROGRAMS

338+
COMPANIES
ENGAGED

6,319
PARTICIPANTS



AWT FOUNDATION

2025 YOUTH IMPACT

KEY EVENTS

- AWT RoboBots
- AWT Summer Manufacturing Institute
- STEM Days
- Ashtabula Career Days
- Cleveland Guardians STEM Day
- Lake County Captains STEM Day
- EmpowerHER
- High School WorkAdvance
- Think Manufacturing Career Expo

149
PROGRAMS &
EVENTS

509+
EXPERIENCE
HOURS

198
MANUFACTURERS
ENGAGED

170
SCHOOLS

10
COUNTIES

22,087
STUDENTS



AWT PROGRAMS

OUR AWT COMMUNITY

Lake, Geauga, Ashtabula & Eastern Cuyahoga Counties



MEMBER EVENTS

Our Members

AWT hosts events throughout the year to bring our members together. Networking events include our Summer and Holiday Mixers. The AWT Annual Golf Outing is an opportunity each year to give back to our deeply invested members who have made a significant commitment to our mission.

STEAM-TO-CAREER COLLABORATIONS

K-12 Teachers & Parents

Students always ask, "Why am I learning this? When am I going to use this?" AWT introduces schools, students, teachers, and parents to manufacturing through educational programs, including classroom visits and on-site tours. AWT can arrange site visits to local production facilities so students can see manufacturing in action. AWT participates in career days promoting manufacturing as a vibrant, viable career pathway.



STEM-TO-CAREER CAMPS

SUMMER STEM CAMPS

5th, 6th, 7th and 8th Grade Students

In STEM-to-career summer camps, students complete STEM projects, tour local manufacturing facilities, and learn workplace readiness. The goal of the camp is to expose students to STEM concepts and in-demand manufacturing careers.



STEM DAY CAMPS

4th to 8th Grade Students

AWT STEM Days are day camps that connect STEM concepts to local careers throughout Northeast Ohio. Campers complete hands-on STEM projects to engage their creativity and problem-solving skills, such as stained glass, DIY lanterns, and a variety of circuit-building projects.



AWT PROGRAMS

TRAINING



APPRENTICESHIPS

The AWT Foundation makes upskilling your workforce as easy as possible through the Department of Labor and Ohio Department of Job & Family Services AWT registered apprenticeship programs in the following occupations: Precision Machinist, Tool Programmer/Numerical Control, Tool & Die Maker, Mold Maker and Inspection/Quality Control. Learn more about AWT's Apprenticeship Program by going to www.thinkmfg.com/apprenticeships.



AWT WORKADVANCE

The AWT WorkAdvance program aims to introduce job seekers to entry-level manufacturing positions through a one-week training program at our facility. Topics in the manufacturing sector are covered, including blueprint reading, inspection and measurement, shop math, and an introduction to manual and CNC machines. We cover resume and interview prep, financial literacy, and workplace etiquette. At the conclusion of the program, participants are connected with manufacturers for interviews.

[LEARN MORE AT AWTWORKADVANCE.COM](http://AWTWORKADVANCE.COM)



UPSKILLING TRAINING SESSIONS

The AWT Foundation aims to provide training sessions tailored to manufacturers' needs. Each month, we schedule a training session covering a different manufacturing skill set identified by AWT members. Learn more about AWT's upskilling training sessions and see what is currently offered by visiting www.thinkmfg.com/events.

AWT PROGRAMS

ROBOTICS

JUNIORBOTS

Middle School Students



We foster partnerships between middle schools and local companies to build a 3-lb combat robot. Students learn technical skills while companies cultivate an interest in manufacturing to encourage future career pathways. We host the largest regional combat robotics competition every year on the last Saturday in April at Lakeland Community College.

ROBOTS

High School Students



Much like our JuniorBots program, we partner high school teams with a local company, but this time, we allow the high school students to design the entire 15-lb robot from scratch. Students learn technical skills and the company mentors top local talent. We host the largest regional combat robotics competition every year on the last Saturday in April at Lakeland Community College.

CONTACT US TO GET INVOLVED!



AWT PROGRAMS

TOURS



MANUFACTURING TOURS

Student, Teachers, Parents, & Company Leaders

AWT is happy to coordinate student, company leader, parent, teacher, and administrator tours to our local manufacturing companies and the AWT Transformation Training Center.

REACH OUT TODAY TO SCHEDULE A TOUR!

CAREER EXPO



THINK MANUFACTURING CAREER EXPO

High School Students

Every year, AWT partners with the Lake County Chambers of Commerce and area schools to introduce more than 800 students to career opportunities in manufacturing. Students interact with more than 40 local companies, learn about their production capabilities, culture, and job opportunities. Many come away with internships, part-time, and full-time employment.

PROFESSIONAL CONNECTIONS



VOLUNTEER TO SUPPORT AWT

High School, K-12 Students, Adults

We are always looking for professionals to volunteer. By interacting with students, you inspire them to pursue a rewarding career in manufacturing. Opportunities include helping with our STEM Days, Summer Camps, RoboBots, WorkAdvance, and training sessions, or making a difference by assisting with membership and outreach.



AWT TRANSFORMATION TRAINING CENTER

The AWT Transformation Training Center provides training and pathways for Northeast Ohio's collective skilled manufacturing labor force and serves as a hub for workforce development, industry, and manufacturing training. The AWT Foundation has partnered with area manufacturing companies and county, state, and federal legislators to provide training for skilled manufacturing jobs.

Since opening in October 2022, this facility has served the region as a center for education and industry sector collaboration. The AWT Transformation Training Center addresses the gap in K-12 and adult training for students and new and incumbent workers. This center provides the technically trained workforce that our manufacturing community needs.

AWT Members have the opportunity to utilize the training center for their business/event needs. Contact us today to get involved!



6,375
VISITORS
SINCE OPENING



52,000+
STUDENTS
ENGAGED



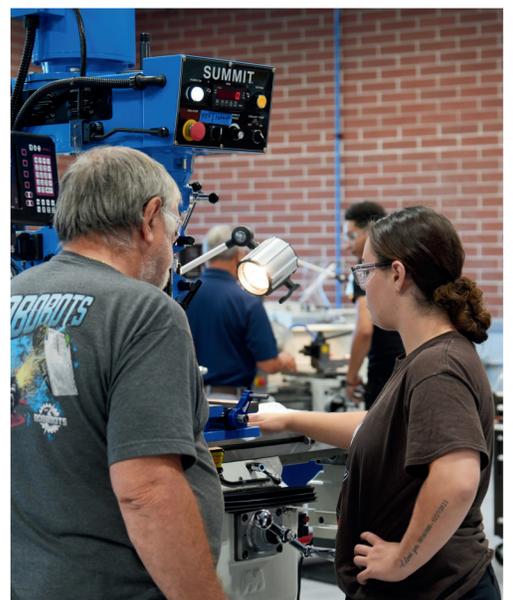
5.2M
RAISED
FUNDS



1800+
WORKERS
TRAINED



NORTHEAST OHIO'S HUB FOR WORKFORCE DEVELOPMENT



WHAT ARE THE AWT MEMBERSHIP BENEFITS?

CONNECTION & VISIBILITY

Once you become an AWT Member, you will receive an email to set up your AWT Member Hub account.

Check out your Member Hub account to see how to register for AWT events, training sessions, and more.

COMMUNITY INVOLVEMENT

The AWT Foundation is dedicated to promoting rewarding manufacturing careers by educating the general public. We work with community partners to advance our mission by hosting community events and offering interactive training. AWT is the Industry Sector Partner for Lake, Ashtabula, Geauga, and Eastern Cuyahoga counties, serving as the bridge between education and community partners and manufacturers.

TRANSFORMATION TRAINING CENTER

Opened in October 2022, the AWT Transformation Training Center regularly hosts events for our member companies. From training classes to board meetings, the facility can serve as an off-site location for whatever your company needs. Contact contact@thinkmfg.com to discuss possible events.

MONTHLY E-NEWSLETTER

The AWT staff prepares a monthly newsletter, and each member can receive a spotlight or highlight. If you are interested, just email contact@thinkmfg.com to take advantage of your member feature.

The newsletter also includes helpful resources and keeps you informed about AWT events, programs, and sponsorship opportunities.

TRAINING & EDUCATIONAL OPPORTUNITIES

AWT puts on several educational events for manufacturers each year. The AWT Apprenticeship is designed for incumbent workers. This program takes your employees and business to the next level of manufacturing. Do you need a class to upskill an employee or a few dozen? Contact us about targeted short-term training. In 2023, AWT launched the WorkAdvance Program to attract new workers to manufacturing and connect them with member companies. AWT continuously creates new upskilling programs to meet manufacturer needs.

THE FUTURE

AWT's work of educating and training youth and the manufacturing workforce today will increase the sustainability of the manufacturing industry. In other words, we are creating the next generation of manufacturing innovators and business leaders for a brighter manufacturing future.

MEMBERSHIP PACKAGES

2026

Donation Level	Interested	Manufacturer	Affiliate (Non-Manufacturing)	Granite	Carbide	Ruby	Diamond	Inconel
AWT Program or Event	<i>Anyone is welcome to join our mailing list or attend most events. We welcome your interest!</i>	\$250	\$600	\$1,350	\$3,250	\$6,500	\$11,500	\$17,000
General AWT Membership Benefits		\$250 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.	\$600 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.	\$250 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.	\$250 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.	\$250 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.	\$250 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.	\$250 Receive AWT newsletter spotlight, access to Membership Hub Account, and member pricing for mixers and Annual Meeting.
STEM Camps (Tax deductible)				\$200 donation to support STEM Camps	\$200 donation to support STEM Camps	\$750 donation to support a camper, presentation, and camp costs	\$1,000 donation to support a camper, presentation, and camp costs	\$3,000 donation to support two campers, presentation, and camp costs
RoboBots Sponsorship Level				\$500 Bronze sponsorship includes logo in the program and signage	\$1,000 Silver sponsorship includes logo on signage and half-page ad in program	\$2,500 Gold Sponsorship includes logo on signage, half page ad in program	\$5,000 Platinum sponsorship includes logo on signage, full-page ad in program, commercial on livestream, and access to VIP section	\$5,000 Platinum sponsorship includes logo on signage, full-page ad in program, commercial on livestream, and access to VIP section
Donation to Manufacturing Educational Events (Tax deductible)				\$400 donation to support manufacturing educational programs, events, tours and transportation costs	\$450 donation to support manufacturing educational programs, events, tours and transportation costs	\$1,000 donation to support manufacturing educational programs, events, tours and transportation costs	\$2,000 donation to support manufacturing educational programs, events, tours and transportation costs	\$2,500 donation to support manufacturing educational programs, events, tours and transportation costs
Golf Outing					\$1,350 Copper Foursome registration includes a boxed lunch, dinner, hole sponsorship, quarter page ad in the program	\$1,500 Stainless Foursome registration includes a boxed lunch, dinner, hole sponsorship, and half page ad in the program	\$1,750 Titanium Foursome includes a boxed lunch, dinner, hole sponsorship, and 1 full page ad in the program	\$3,250 includes one Titanium Foursome and one Stainless Foursome with boxed lunch, dinners, hole sponsorships, and 2 full page ads in the program
Think Manufacturing Expo						\$500 donation to support ThinkMFG Expo includes two booths or equal sponsorship	\$500 donation to support ThinkMFG Expo includes two booths or equal sponsorship	\$1,000 donation to support ThinkMFG Expo includes two booths or equal sponsorship
AWT Training Center Educational Programming (Tax deductible)							\$1,000 donation to the AWT Training Center Operations and Programming	\$2,000 donation to the AWT Training Center Operations and Programming



THINK
MANUFACTURING
POWERED BY **AWT**

